



Taking PIOP into production

3 March 2020

Disclaimer



This presentation includes information which summarises the terms of binding agreements that Flinders Mines Ltd ("Flinders" or "Company") has entered into with BBI Group Pty Ltd ("BBIG") in relation to an incorporated joint venture for the Pilbara Iron Ore

Project ("Transaction Documents"). These Transaction Documents are subject to Flinders' shareholder approval before coming operative. As a summary, the information in this presentation is not complete and does not purport to be complete.

This presentation is authorised by the Board of Flinders Mines Limited. It should be read in conjunction with Flinders' notice of meeting dated 19th December 2019, with respect to shareholder approval of the Transaction Documents and other periodic and continuous disclosure announcements lodged with the Australian Securities Exchange ("ASX"), which are available at www.asx.com.au.

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TIO (NZ) Limited ("TIO") is a majority shareholder in Flinders holding 55.56% of Flinders' shares on issue as at the date of the cover page. TIO owns approximately 94% of BBIG, and TIO is indirectly a wholly-owned subsidiary of Todd Group. TIO and BBIG are therefore related parties of Flinders for the purposes of the Corporations Act 2001 (Cth).

Competent Persons Statement

apply and have not materially changed.

The information in this report that relates to Mineral Resources was released to ASX on 1 March 2018 and is based on information compiled by John Graindorge who is a Chartered Professional (Geology) and a Member of the Australasian Institute of Mining and Metallurgy (MAusIMM) and has sufficient experience which is relevant to the style of mineralisation and type of deposit under consideration and to the activity to which he is undertaking to qualify as a Competent Person as defined in the 2012 Edition of the "Australasian Code for Reporting of Exploration Results, Mineral Resources and Ore Reserves". John Graindorge is a full-time employee of Snowden Mining Industry Consultants Pty Ltd. The Company confirms that the form and context in which the Competent Person's findings are presented have not been modified from the original announcement and, in the case of estimates of Mineral Resources, all material assumptions and technical parameters underpinning the estimates in the initial announcement continue to

The road to developing the PIOP



2002 - 2008

Established an Iron Ore Opportunity

2008 - 2014

Investigated options, all small and sub-economic

2014 - 2016

Various engagements with Todd Corporation

2017 - Today

Strategic reassessment and commercialisation

2014

Signed Alliance Agreement with BBIG for access to infrastructure; opex recovery, service charge of A\$25/t, foundation user rebate of A\$5/t¹ plus 30% of revenue derived from ore sales in excess of A\$60/t

Commenced a BFS for the PIOP which was not completed

2016

Unconditional offmarket takeover bid by TIO and acquired 53% of Flinders 2018

Maturation programme resulted in a revised JORC Code 2012 Mineral Resource estimate and recommendation to progress discussions on an infrastructure solution

Further review of available strategic options to maximise shareholder value with an independent strategic adviser.

2003

Entered into the PIOP
Joint Venture with Prenti
Exploration

2008

Drilling commenced on Blacksmith, leading to maiden inferred resource

2012

Mining licence granted for Blacksmith

2002

Listed on the ASX

2005

Agreed with Fortescue to swap iron ore mining rights for diamond tenements

2011

Terminated the PIOP Joint Venture with Prenti Exploration

Completed PFS for the PIOP, the study highlighted need for access to third-party rail and port infrastructure 2013

Signed MoU with Brockman, no formal agreement concluded 2015

Entered into Option
Agreement with Todd
Corporation for \$10m
upfront plus \$55m and
ongoing royalty (varying
between 1% and 1.75% of
sales)
Shareholders did not
approve Option Agreement

2017

Strategic review of PIOP completed, PIOP dependent on development of a financeable infrastructure solution to be an economic asset; two possibilities identified – BBIG and another iron ore miner

Flinders engaged with the thirdparty miner, but determined it was unlikely to gain access to their infrastructure 2019

Further strategic review,
Independent Infrastructure
Committee formed

PwC undertook an independent review of development options for the PIOP

Entered into Farm-in Agreement with BBIG

Notes

1 For first 20Mtpa commitment

Transaction overview



The binding agreements with BBIG establish a framework for Flinders and BBIG to form an incorporated joint venture to develop the PIOP

Stage 1 Pre-FID

BBIG¹ will fund feasibility studies required for a FID for the PIOP spending \$15m pa, in exchange for a 10% voting interest and no economic interest

Phase 1

Pre-Completion

Phase 2

Completion to FID

"Off-Ramps" for Flinders prior to FID

- Failure to satisfy Conditions Precedent
- BBIG failure to bring valid FID proposal during the pre-FID period (or, at 30 months, if Flinders reasonably believes BBIG will fail, can seek alternative proposals)

Stage 2 Post-FID

MINING OPTION – Flinders interest is diluted and continues as a 40% free-carried² shareholder

ROYALTY OPTION – Flinders converts to a 2.5% gross revenue royalty of 100% of the PIOP ore sales / disposals

Phase 3

FID to Development

Phase 4

Operations

Decision to move to a royalty option is in the hands of minority shareholders if the FMS Board sees this as an appropriate option

Notes

- 1 Or an entity controlled by it
- 2 Subject to pro rata responsibility for capital cost overruns above, in some circumstances, an appropriate contingency during construction and costs associated with provision of any required completion security.

Improvements since Terms Sheet



Various enhancements to the transaction have been negotiated – Value to FMS shareholders has improved

- Increase in annual minimum spend by BBIG: annual minimum spend during FID phase increased from \$10M to \$15M
- Third party user rebate: rebate to PIOP Mine Co of up to A\$2.50/t for any third-party use of the BBIG Project
- **Post PIOP earnings stream**: fee to Flinders only and not the other shareholders of PIOP Mine Co of up to A\$1.00/t for any third-party use of the BBIG Project post the completion of mining at the PIOP which is capped at 50 Mtpa and the total product produced and transported from the PIOP.
- **Haulage tariff**: various enhancements to the tariff mechanism including a lowering of the headline tariff, caps on inflation adjustments, a "windowed" commencement period that reduces risk for PIOP Mine Co, an abatement regime which abates the take-or-pay in certain circumstances and an ability to defer payment of the tariff charges under certain circumstances for up to 12 months
- Excess tonnes: ability for PIOP to request BBIG to haul excess tonnes at incremental operating cost with no capacity or commodity charge in certain circumstances
- Completion security: if required by financiers, BBIG and Equity Funding Party to provide completion security on behalf of Flinders at cost
- Liability regime: Improved and more balanced liability regime under the Infrastructure Services Agreement

Operations - commercial protections



The Tariff is an important element of the arrangements and has been documented in detail. Flinders believes the negotiated Tariff represents an attractive commercial outcome for shareholders

OPERATING CHARGE

- A pass through of BBIH's operating costs
- No profit element for BBIH
- Only opex relating to PIOP Mine Co, not other customers

CAPACITY CHARGE

COMMODITY CHARGE

- PIOP Mine Co's fee for using the infrastructure that enables BBIH to generate a return on its capital investment (\$4.7bn current estimate)
- Formula based on the actual cost to build the infrastructure and the prevailing iron ore price and the tariff is CPI indexed
- If infrastructure costs A\$4.7bn (current forecast) and based on current mine plan, gives a range from:
 - A\$10.25/t based on iron ore price of A\$60/dry tonne; up to
 - A\$19.25/t based on iron ore price of A\$90/dry tonne

THIRD PARTY USER ADJUSTMENT

 Reduction of up to \$2.50/tonne for product railed and handled on the infrastructure for other customers of BBIH

The tariff is on a 'take or pay' with a window mechanism for commencement when ore is ready for shipment
There are risk management mechanisms to protect PIOP Mine Co, such as a make up and abatement regime where
there is a non-provision of services by BBIG in certain circumstances

If Flinders proceeds with the Mining Option, it will also be entitled to a \$1/tonne payment for all product using the infrastructure after iron ore mining at PIOP has ceased¹

Notes

Reasons to vote in favour



Independent Directors Recommend the Transaction	The Independent Flinders Directors unanimously recommend that you vote in favour of the transaction in tabsence of a superior proposal
Fair and Reasonable	The Independent Expert has concluded that the transaction is fair and reasonable
Infrastructure Solution	If the transaction proceeds, it will provide an infrastructure solution for the currently stranded PIOP
Free Carry to Production	Flinders shareholders free-carried ¹ through to production, minimising future funding requirements and potential dilution to Flinders Shareholders
Optionality to Reduce Risk	Flinders will have optionality at FID to select the Mining Option or Royalty Option. Minority shareholders will need to approve any move to the Royalty Option
Value	There is potential to achieve an attractive value outcome
No Superior Proposal	Flinders has no immediate alternative to develop the PIOP and no superior proposal has emerged
Impact on Flinders Share Price	Flinders' share price may fall if the transaction does not proceed

Potential implications of "no" vote



- Difficult to develop the PIOP without raising significant funds, and future capital raises could dilute existing shareholders
- BBIG may be forced to abandon development of the BBI Project as the BBIG State Agreement will expire in September 2020, in which case it would no longer be a potential infrastructure option
- Flinders will need to consider other potentially less optimal development alternatives with unknown timeframes and viability
- Flinders would proceed with activity level commensurate with available funding. Future funding support from TIO may no longer be available to Flinders and Flinders may need to rely largely on minority shareholder support for funding

Summary





There is potential for Flinders shareholders to achieve an attractive value outcome

The Independent Infrastructure Committee has negotiated a fair and reasonable transaction with substantial benefits and protections for minority shareholders

The proposed transaction has been designed as a structured process, with multiple milestones and checkpoints along the way to track progress

Let's take PIOP into production. It is time to go mining.

